

What's The Buzz About?

Berger Building Products, Inc. has been servicing the roofing and siding industry since 1874. Founded in Philadelphia, PA, we operate three facilities in the region, and to better serve our national customer base we now have production and distribution facilities in Chicago, Dallas, Sacramento, Atlanta, and Springfield, MA.

For many years Berger supplied copper, aluminum and steel gutter along with an assortment of accessories to complete the roof drainage system. While still the leader in the roof drainage industry, today our product line is more broad and varied.

Berger has over 100 years of experience in manufacturing one of the most complete lines of Snow Retention Products. We have recently acquired M.J. Mullane Company, Inc. The Mullane line of products for slate, shake, shingle, and metal roof surfaces will enhance Berger's already extensive offering of snow retention products. Berger is also the exclusive distributor and marketer of Snow Meister Snow Guards. The addition of these Gothic styled ornamental snow guards compliment the extensive line of Berger snow retention snow guards. We have a guard to fit nearly any type of roofing and budget.

Berger's mission is to provide quality products to our wholesale distributors with first class service and competitive prices. We support our customers with a national sales force and a very strong inside sales group. We would be honored to serve you.

Sincerely,



Joe Salvatore
Technical Sales Representative

What's New at Berger?

Snow Meister Metal Roofing Snow Guards

Press Release, Feasterville, PA — June 20, 2006

Berger Building Products, Inc. announces it is now the exclusive distributor and marketer of Snow Meister Snow Guards. The addition of these Gothic styled ornamental snow guards compliment the extensive line of Berger snow protection products. Snow Meister snow guards for metal roofing are classically designed, non-penetrating, seam mountable & available in three profiles to fit almost any metal roof. They accommodate: traditional double lock, snap lock & single lock 'T' standing seams. Finishes to choose from including: mill finished aluminum, black e-coat primer & custom colors make Snow Meister snow guards an easy choice when selecting a snow retention system.



... more Snow Meister info on page 2

Berger Building Products, Inc. acquires M.J. Mullane Company, Inc.

Press Release, Feasterville, PA — October 3, 2006

Berger Building Products, Inc. is pleased to announce the acquisition of M.J. Mullane Company, Inc., founded in 1978 as a manufacturer of copper specialty products. The Mullane line of products for slate, shake, shingle and metal roof surfaces will enhance Berger's already extensive offering of snow retention products. Berger will offer these products in bronze, copper, lead coated copper, aluminum & polycarbonate. Berger Building Products, in business since 1874, manufactures a complete line of snow retention products for all types of roof surfaces.



... more Mullane info on page 3

**Berger offers technical support, including FREE layout design services.
Call 800-523-8852 Today!**

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Installation Tips for Standing Seam Applications



Berger 3-Rail System



Berger Single Rail System

- ▶ **Call for a Layout**
It is always best to contact Berger for a recommendation prior to purchasing any snow guards.
- ▶ **Determine Proper Number and Placement of Guards**
The size, style, pitch and location of the roof will determine the number and placement of guards that are needed.
- ▶ **Use the Right Hardware**
Berger Snow guards use hex head setscrews that dimple the metal to attach the guard to the standing seam. These do not penetrate the seams.
- ▶ **Determine the Proper Torque**
The recommended method for determining proper torque is to install one unit first. After tightening the stainless steel set screws, loosen and remove the unit. Inspect the indentations created in the seam to see that the proper compression was obtained.
- ▶ **Do Not Over Tighten Screws**
Care must be taken to prevent over tightening, which could strip the setscrew, pierce the panel, or damage the snow guard.

SUREBOND *Trusted and Recommended by Berger*

Berger recommends Surebond products when using adhesive to install any of our Surface Mount products. Surebond products have been used successfully in roofing applications for over 27 years. Surebond products work well with all kinds of painted metal roofs, including Kynar-500 and other polyester and synthetic baked on paint.

Todd Asmuth, the president of Surebond reports his customers frequently report that they check on 20-year-old applications and find that the bond is stronger than when they were applied. His company receives frequent questions about how to ensure success when using adhesive products; they reply that cleaning the surface properly and applying Surebond adhesives in conjunction with Berger's installation instructions will ensure a strong, secure bond and a successful project. As with all snow retention products, the layout and installation of the guards is as important as the product itself.

www.surebond.com

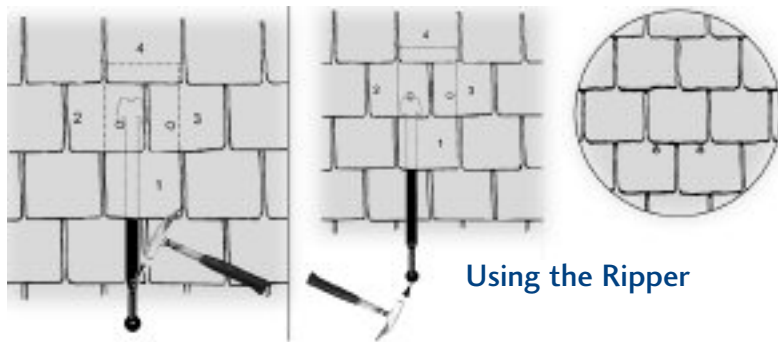


Adhesive Attachment Notes

- All surface areas that are to come in contact with either SB-190 or SB-1800 are to be cleaned with isopropyl alcohol and allowed to dry.
- Adhesive or sealant should be applied so as to completely cover the underside of the device before it is positioned, and sufficient compression should be created to squeeze adhesive out around its perimeter.
- A bead of the same material should be applied around the base to create a waterproof joint free of gaps and air pockets.

Retrofitting a Slate Roof

Berger's retrofit line of snow guards has essentially eliminated the need to remove slate and makes installation easy. The 100S and 200S's Retro Hook compresses fully and springs back over the head of the attachment slate. The Berger 100 and PRO 100 inserts under the slate and engages an existing roof nail.



Using the Ripper

The above diagram shows the nails holding slate #1 in place (slates 2, 3 & 4 are overlapping #1). To loosen the slate for snow guard installation, try sliding a couple of nails under to wedge it up or by tapping on the ripper to loosen the nail. The ripper will bend so don't use it as a pry bar. Its primary use is to pull (or rip) nails out. They do not cut the nail. To remove slate, insert ripper above the nail and pound downward on the handle while pulling down. To loosen the nail, pound on nail with the tip of the ripper.

Text & graphics from "The Slate Roof Bible" by Joe Jenkins (www.joseph-jenkins.com) 866-641-7141
Additional information from Craig Legere of Mid-America Slate & Stone, 636-728-0925

Did You Know?

Snow Guards are designed to reduce a snow slide's momentum. They can be compared to speed bumps. Speed bumps are not designed to stop you, *only slow you down*. The larger the parking lot, the more speed bumps you will encounter. The same can be applied to roofing and snow guards.

Contributing Factors:

► Lack of Proper Roof Ventilation

Keep the air flowing and the roof cold with these Berger products:



► Improperly Insulated Chimneys

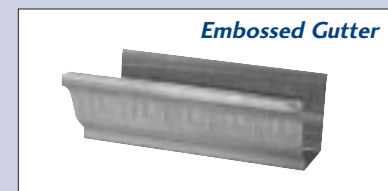
Hot spots can be caused by improperly insulated chimneys.

Slate Roofing Accessories



When looking for roofing accessories to compliment the aesthetic look of a slate roof, make it **"the Copper Choice"** from Berger Building Products, Inc.

We offer an extensive line of copper products to fit the needs of the building industry. Make sure they're a part of your next building project.





805 Pennsylvania Boulevard • Feasterville, PA 19053
800-523-8852 • 215-355-1200 • Fax: 215-355-7738
www.bergerbros.com • email: info@bergerbros.com

Quality Products • First Class Service • Competitive Prices • Quality Products • First Class Service • Competitive Prices • Quality Products

Why Install Snow Guards?

- ▶ Helps prevent ice damming at the roof's edge
- ▶ Helps prevent damage to gutters
- ▶ Helps prevent damage to landscaping and property
- ▶ Helps prevent snow and ice injuries to pedestrians
- ▶ Saves money on costly insurance claims

Find out more about our extensive line of snow retention products. Request your literature today.



Snow Retention Brochures



Technical Info CD



Sunshine Foundation- Corporate Office

1041 Mill Creek Drive
Feasterville, PA 19053
215-396-4770
Fax: 215-396-4774

Berger continues to support the Sunshine Foundation. Have you made your contribution?